

Extracomm Inc. is the leader in Domino-based auditing, security and faxing solutions. We are currently seeking new resellers that are interested in adding our award-winning solutions to their product portfolios. We're partnering with IBM Business Partners in all parts of the world that can deliver bundled solutions to both SMB and Enterprise businesses using Domino.

Our reseller program is designed to help new resellers get results quickly. You're dedicated Channel Manager will train you and your team on the company, product features, maintenance offerings, marketing programs and more. In addition, you will receive a professional reseller kit with all of the sales and marketing tools you'll need, plus your own NFR license keys for our award-winning software that you can install and use internally for free. You'll also have access to web-based training and other online resources. Once your team is up to speed, your Channel Manager will continue to work with you to ensure your ongoing success.

**Join Now**

If you are interested in growing your business and turning high profit sales by expanding your solutions offerings to include our award-winning products, log on to our website now at <http://www.extracomm.com> and complete a partner application. The Channel Manager responsible for your geography will contact you immediately. If you prefer, contact us by email at [sales@extracomm.com](mailto:sales@extracomm.com), or call us toll free at 1 (866) 223-2656. For international partners, please call +1 (905) 709-8602.

# SecurTrac

*The Award Winning Product That Monitors and Audits Your Knowledge Assets.*

SecurTrac TM is an add-on module that enhances the security of applications in the Domino environment. It is the only complete audit trail system that tracks the life-cycle of all objects, as well as all operational activities with real-time alert notifications. SecurTrac TM is simply the best electronic information tracking system that can be configured to meet your business needs.

# ExtraFax

*Superior Domino-Native Fax Solution*

ExtraFax is client-server based fax server software designed specifically for Lotus Notes and Domino systems. ExtraFax not only enables its customers to integrate fax communication seamlessly and cost-effectively in their messaging systems, it also enables its value-added resellers to fax enable their custom-made application solutions.

# SecurEsign

*Easy Electronic Signatures in Notes/Domino Applications*

SecurEsign will enable companies to use electronic signatures for increased security and authentication reinforcement for sensitive and valuable company assets; enabling compliance for regulated industries; workflow sign-off; paperless office document signatures; and database application signatures when adding, modifying, or updating records.



“Anyone with auditing requirements in their applications or with interests in securing the flow of information due to regulatory requirements would be well served to evaluate and deploy SecurTrac”.

- Lotus Advisor Magazine

### We Support You!

Extracomm maintains a reseller channel because it recognizes the skill and expertise of companies and their staff in specific geographies.

Extracomm is committed to the reseller channel and wants to work with resellers that are actively pursuing customers.

As an Extracomm Authorized Reseller you will be connected to a dedicated Channel Manager, whose role is to communicate with you on a regular basis to discuss customers and sales strategies.

Your Channel Manager will assist you with all aspects of the sales process including:

- Pre-sales process
- Customer Product demonstration
- Ordering products
- Marketing program plans, proposals and promotions

### Training

Extracomm will schedule a one-hour web training session hosted by your Channel Manager that will train you how to sell each product. Topics will include:

- Overview of Extracomm
- Product Value Proposition
- Product Features, Functions, Benefits
- Maintenance Offerings
- Marketing Program Opportunities

As a reseller you can utilize our new web Training Place to complete modules and learn about ExtraFax and SecurTrac configuration and administration.

### Reseller Web Area

Extracomm will provide you with a login and password for the reseller web area.

This area contains all reseller kit materials so that you can get up and running now.

### Start-Up Fee

Extracomm will invoice your company for the start-up fee with payment to be received within 45 days. Alternatively this can be taken from your first sale of Extracomm's products. Your fee includes the following product training, NFR copy of our products and a reseller kit sent to you. In addition you will also be able to participate in marketing programs for your territories.

### Not For Resale Software License Keys (NFR's)

We believe that the best way to learn about our software is to have your company use the software. Licenses are provided for one year and are renewed if sales conditions are met.

You will receive:

#### ExtraFax Standard 25 License - value of \$2,195

- Improve your company's communication effectiveness and productivity by using ExtraFax to send and receive fax communications with customers
- Learn how easy it is to integrate faxing into the Notes desktop so that you can sell ExtraFax to your customers

#### SecurTrac Single Server License - value of \$3,950

- Auditing and security are more important than ever!
- Add audit trail capabilities to your business
- Learn how to use auditing to monitor key information so that you can sell SecurTrac to your customers

#### SecurEsign 50 User Startup pack - value of \$995

- Add electronic signatures to your Notes applications
- Increase security and authentication for sensitive applications

### Reseller Kit Shipped to You

Extracomm will provide you with a reseller kit with a variety of sales tools and documents.

You will receive a kit for each product and it will be shipped to you expeditiously.

Check the Reseller Web Area if you need something immediately!

### Technical Support Access

As a reseller we will provide you with technical support to assist your customers who have a maintenance plan.

Your web login account will provide access to the support forum and web support tools.

SecurTrac™

ExtraFax

SecurEsign